



When to use Quotation or SPQ in SAGE – INTERNAL ONLY

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Departments: Customer Service, Inside Sales, Outside Sales & Account Management

Subject: Price Overrides and Volume Discounts in SAGE

MicroSolv has discontinued **price overrides** in SAGE, including volume discounts, except through the use of Special Price Quotations (SPQ). To display quoted discounts on our website, inform Marketing to add the SPQ or Quote in the ADMIN section to the customer's email address. Provide a copy of the SPQ or Quote along with the customer's email address. Customers must be registered on our website to use this feature.

IMPORTANT NOTE: As of 8-FEB-2025, our website does not support volume discounts as SAGE does, only one price per SKU number is possible.

If Customer Service encounters price overrides for quantity discounts in SAGE without an SPQ for that customer, do not offer those prices. These discounts must be removed or updated by SALES. Please contact your supervisor.

Below is an example of what to report to your supervisor regarding quantity discount price overrides.

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MicroSolv Technology Corporation

9158 Industrial Blvd. NE, Leland, NC 28451

tel. (732) 380-8900, fax (910) 769-9435

Email: customers@mtc-usa.com

Website: www.mtc-usa.com

Price Lookup

Item Code: 49405-09X SS Tubing Precut .005x9" Red

Customer No.

Price Level: 0 Custom Pricing for Price Level 0

Pricing Method: Price Override

Standard Price: 46.96

Standard Cost: 13.850

Sale Starting Date:

Sale Ending Date:

Sale Price: .00

Step	From Quantity	To Quantity	Unit Price	Unit Price
1	1	9	31.75	31.75
2	10	29	28.54	28.54
3	30	99	17.25	17.25
4	100	99,999,999	.00	.00
5				

	Quantity	U/M	Unit Price	Extension
Order	.00	EA	.00	.00

OK ?

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